

**UNITED WAY OF SOUTHEASTERN
CONNECTICUT, INC.**

FINANCIAL STATEMENTS

JUNE 30, 2018

**UNITED WAY OF SOUTHEASTERN
CONNECTICUT, INC.**

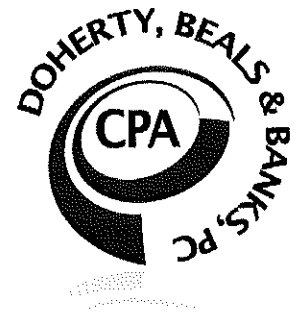
FINANCIAL STATEMENTS

JUNE 30, 2018

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Board of Directors
United Way of Southeastern
Connecticut, Inc.
P.O. Box 375
Gales Ferry, CT 06335



INDEPENDENT AUDITOR'S REPORT

We have audited the accompanying financial statements of United Way of Southeastern Connecticut, Inc. (a nonprofit organization) which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation for these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Way of Southeastern Connecticut, Inc. as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited United Way of Southeastern Connecticut, Inc.'s 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated September 28, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Doherty, Beals & Banks P.C.
DOHERTY, BEALS & BANKS, P.C.
New London, Connecticut

September 28, 2018

UNITED WAY OF SOUTHEASTERN CONNECTICUT, INC.
STATEMENT OF FINANCIAL POSITION
AS OF JUNE 30, 2018
WITH COMPARATIVE TOTALS FOR 2017

	Unrestricted	Temporarily Restricted	Permanently Restricted	Totals	
				2018	2017
ASSETS					
Cash-checking	\$ 221,354	\$ 93,919	\$ 48,209	\$ 363,482	\$ 867,351
Cash-savings	1,855,551	-	-	1,855,551	1,319,183
Total cash	2,076,905	93,919	48,209	2,219,033	2,186,534
Investments (note 3)	3,987,552	-	-	3,987,552	3,787,213
Pledges receivable (net of allowance for uncollectibles of \$164,000)	2,007	2,048,971	-	2,050,978	2,273,061
Land, building and equipment (net) (note 4)	1,731,239	-	-	1,731,239	1,739,289
Beneficial Interest in Perpetual Trust (note 3)	-	-	149,353	149,353	143,026
Beneficial Interest in assets held by Community Foundation (note 3 & 5)	164,794	-	-	164,794	158,913
TOTAL ASSETS	\$ 7,962,497	\$ 2,142,890	\$ 197,562	\$ 10,302,949	\$ 10,288,036
LIABILITIES AND NET ASSETS					
LIABILITIES					
Accounts payable/accrued wages	\$ 116,851	\$ -	\$ -	\$ 116,851	\$ 77,442
Donor directed allocations payable	-	123,168	-	123,168	150,800
Mortgage payable (note 6)	226,085	-	-	226,085	263,236
TOTAL LIABILITIES	342,936	123,168	-	466,104	491,478
NET ASSETS					
Unrestricted					
Available for general activities	1,906,663	-	-	1,906,663	1,793,919
Invested in land, building, and equipment	1,731,239	-	-	1,731,239	1,739,289
Board designated (note 8)	3,981,660	-	-	3,981,660	3,894,185
Temporarily restricted (note 7)	-	2,019,722	-	2,019,722	2,177,931
Permanently restricted (note 9)	-	-	197,562	197,562	191,234
TOTAL NET ASSETS	7,619,561	2,019,722	197,562	9,836,845	9,796,558
TOTAL LIABILITIES AND NET ASSETS	\$ 7,962,497	\$ 2,142,890	\$ 197,562	\$ 10,302,949	\$ 10,288,036

See notes to financial statements.

UNITED WAY OF SOUTHEASTERN CONNECTICUT, INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2018
WITH COMPARATIVE TOTALS FOR 2017

SUPPORT AND REVENUE

	Unrestricted		Temporarily Restricted		Permanently Restricted		Totals	
	Undesignated	Designated	Restricted	Restricted	Restricted	2018	2017	
Annual Campaign results	\$ 115,130	\$ -	\$ 4,262,971	\$ -	\$ -	\$ 4,378,101	\$ 4,597,504	
Less: amount designated by donors for specific organizations	-	-	(249,862)	-	-	(249,862)	(236,906)	
Allowance for uncollectibles	-	-	(164,000)	-	-	(164,000)	(166,612)	
Total Annual Campaign	115,130	-	3,849,109	-	-	3,964,239	4,193,986	
Food Center revenue	3,589,306	-	-	-	-	3,589,306	3,908,044	
Contributions (note 10)	14,155	-	137,020	-	-	151,175	137,193	
Administrative fees retained on amounts designated and programs	38,185	-	-	-	-	38,185	33,201	
Grants	397,220	-	-	-	-	397,220	320,630	
Investment income	27,053	95,783	-	-	-	122,836	110,275	
Realized gains (losses)	-	(22,603)	-	-	-	(22,603)	2,756	
Unrealized gains (losses)	-	168,619	-	-	6,328	174,947	316,141	
Net assets released from restriction:								
Expiration of time restriction	3,975,024	-	(3,975,024)	-	-	-	-	
Purpose restriction accomplished	169,314	-	(169,314)	-	-	-	-	
TOTAL SUPPORT AND REVENUE	\$ 8,325,387	\$ 241,799	\$ (158,209)	\$ 6,328	\$ -	\$ 8,415,305	\$ 9,022,226	

See notes to financial statements.

UNITED WAY OF SOUTHEASTERN CONNECTICUT, INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2018
WITH COMPARATIVE TOTALS FOR 2017

	Unrestricted		Temporarily Restricted	Permanently Restricted	Totals	
	Undesignated	Designated			2018	2017
ALLOCATIONS AND EXPENSES						
Allocations to agencies (page 15)	\$ 2,237,253	\$ -	\$ -	\$ -	\$ 2,237,253	\$ 2,397,174
Food center	4,014,412	-	-	-	4,014,412	4,456,902
Community investment	360,755	-	-	-	360,755	377,641
Direct programs	456,065	-	-	-	456,065	333,341
Total Direct Support	7,068,485	-	-	-	7,068,485	7,565,058
Campaign	530,896	-	-	-	530,896	651,743
Marketing	154,588	-	-	-	154,588	161,282
Administration	585,469	35,580	-	-	621,049	541,378
TOTAL ALLOCATIONS AND EXPENSES	8,339,438	35,580	-	-	8,375,018	8,919,461
CHANGE IN NET ASSETS						
Transfer between funds	(14,051)	206,219	(158,209)	6,328	40,287	102,765
	118,745	(118,745)	-	-	-	-
NET ASSETS, BEGINNING	3,533,208	3,894,185	2,177,931	191,234	9,796,558	9,693,793
NET ASSETS, ENDING	\$ 3,637,902	\$ 3,981,660	\$ 2,019,722	\$ 197,562	\$ 9,836,845	\$ 9,796,558

See notes to financial statements.

UNITED WAY OF SOUTHEASTERN CONNECTICUT, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2018
WITH COMPARATIVE TOTALS FOR 2017

	PROGRAMS			OPERATIONS				TOTALS	
	Food Center	Community Investment	Direct Programs	Campaign	Marketing	Administration	2018	2017	
Salaries	\$ 390,366	\$ 210,848	\$ -	\$ 310,301	\$ 64,935	\$ 313,458	\$ 1,289,908	\$ 1,364,120	
Benefits and taxes	134,944	63,313	-	85,069	19,498	95,293	398,117	411,940	
TOTAL SALARY EXPENSES	525,310	274,161	-	395,370	84,433	408,751	1,688,025	1,776,060	
Office expenses	2,101	2,749	-	2,749	548	1,084	9,231	12,031	
Postage	49	1,227	-	6,000	-	1,227	8,503	3,946	
Staff and volunteer expenses	4,111	3,933	-	7,510	-	2,826	18,380	23,958	
Staff training and conferences	-	-	-	-	-	-	-	2,901	
Campaign	-	-	-	33,764	-	-	33,764	43,905	
Marketing and ads	-	-	-	-	49,034	-	49,034	58,901	
Telephone	6,694	3,537	-	3,537	884	3,537	18,189	19,053	
Utilities	39,540	5,695	-	5,695	1,424	5,695	58,049	61,076	
Building maintenance	35,707	17,850	-	17,850	4,462	17,850	93,719	106,698	
Equipment maintenance	6,598	7,186	-	7,186	1,797	7,186	29,953	25,274	
Auto expenses	9,709	-	-	1,122	-	-	10,831	9,353	
Insurance expense	24,317	4,264	-	4,264	1,066	4,264	38,175	34,745	
Professional fees	12,082	10,677	-	12,008	2,835	132,737	170,339	96,518	
Mortgage interest expense	-	3,121	-	3,121	780	3,121	10,143	11,640	
Depreciation expense	82,415	13,655	-	13,655	3,414	13,655	126,794	137,873	
UWW dues	4,515	11,274	-	15,149	3,472	16,969	51,379	59,552	
UW of CT dues	572	1,426	-	1,916	439	2,147	6,500	6,500	
Food donated (note 12)	3,209,825	-	-	-	-	-	3,209,825	3,634,699	
Food purchased	37,999	-	-	-	-	-	37,999	52,378	
Direct mailing expenses	5,634	-	-	-	-	-	5,634	4,687	
Mobile pantry expense	5,180	-	-	-	-	-	5,180	6,762	
Miscellaneous	2,053	-	-	-	-	-	2,053	435	
Direct program support (note 11)	-	-	456,065	-	-	-	456,065	333,341	
TOTAL FUNCTIONAL EXPENSES	\$4,014,412	\$ 360,755	\$ 456,065	\$ 530,896	\$ 154,588	\$ 621,049	\$ 6,137,764	\$6,522,286	

See notes to financial statements.

UNITED WAY OF SOUTHEASTERN CONNECTICUT, INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2018
WITH COMPARATIVE TOTALS FOR 2017

	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 40,287	\$ 102,765
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	126,794	137,873
Realized (gains) losses	22,603	(2,756)
Unrealized (gains) losses	(174,947)	(316,141)
(Increase) decrease in operating assets		
Pledges receivable	222,083	668,055
Increase (decrease) in operating liabilities		
Accounts payable	39,409	48,558
Donor directed allocations payable	(27,632)	(78,281)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	248,597	560,073
 CASH FLOWS FROM INVESTING ACTIVITIES		
Sale of investments	1,389,331	1,510,486
Purchase of investments	(1,449,533)	(1,560,806)
Payments made on mortgage	(37,151)	(35,654)
Payments for building improvements and equipment	(118,745)	(54,368)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	(216,098)	(140,342)
 CHANGE IN CASH	32,499	419,731
 CASH - BEGINNING	2,186,534	1,766,803
 CASH - ENDING	\$ 2,219,033	\$ 2,186,534

Cash paid for interest during 2018 was \$10,144.

See notes to financial statements.

UNITED WAY OF SOUTHEASTERN CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS
AS OF JUNE 30, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Purpose

The United Way of Southeastern Connecticut, Inc.'s mission is to change our community by helping people in need through responsible use of donations. The Organization obtains and leverages resources to create sustainable solutions that make our community a healthy place to live, work, and play.

Method of Accounting

The United Way of Southeastern Connecticut, Inc. maintains its books and records on the accrual basis. Under this method, pledges are recorded when made and expenses are recorded as incurred.

Financial Statement Presentation

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Income Tax Status

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code, and therefore, has no provision for federal or state income taxes. In addition, the Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation. The Organization's tax filings are subject to examination by federal and state taxing authorities. The Organization's tax returns for the last three years generally remain open for examination.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the financial statements, and support, revenue and expenses during the reporting period. Actual results could differ from those estimates.

Prior Year Comparative Totals

The financial information shown for 2017 in the accompanying financial statements is included to provide a basis for comparison with 2018 and presents summarized totals only. Such total amounts do not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such amounts should be read in conjunction with the Organization's financial statements for the year ended June 30, 2017, from which the comparative total amounts were derived.

Cash Equivalents

Cash equivalents as used in the statement of cash flows are defined as short-term, highly liquid investments that are readily convertible to known amounts of cash.

UNITED WAY OF SOUTHEASTERN CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS
AS OF JUNE 30, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments

The Organization carries investments in marketable securities with readily determinable fair values and all investments in debt securities at their fair values in the Statement of Financial Position. Fair value is generally determined based on quoted prices in active markets. Unrealized gains and losses are included in the change in net assets in the accompanying Statement of Activities

Fair Values of Financial Instruments

The fair values of financial instruments have been determined through quoted market prices or present value techniques to approximate the amounts recorded in the statement of financial position.

Land, Building and Equipment

Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation.

Depreciation of the Organization's assets is calculated using the straight-line method over the estimated useful lives of the assets ranging from five to thirty years.

Endowment Fund

The Organization's permanently restricted net assets consist of funds discussed in note 9. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The Organization classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until it is appropriated for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by Connecticut UPMIFA which requires consideration of the following factors: (1) the duration and preservation of the endowment funds, (2) the purposes of the Organization and the endowment funds, (3) general economic conditions, (4) the possible effect of inflation or deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Organization, and (7) the Organization's investment policy.

Promises to Give

Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

The Organization uses the allowance method to determine uncollectible unconditional promises receivable. The allowance is based on prior years' experience and management's analysis of specific promises made.

UNITED WAY OF SOUTHEASTERN CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS
AS OF JUNE 30, 2018

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Activities and in the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Subsequent Events

Management has evaluated subsequent events through September 28, 2018, the date which the financial statements were available for issue.

2. CONCENTRATION OF CREDIT RISK

The Organization maintains cash balances at several financial institutions. Accounts at each institution are insured by the Federal Deposit Insurance Corporation and the National Credit Union Administration up to \$250,000. At year end cash balances exceeded this amount by \$18,758.

3. INVESTMENTS

The Investment Policy Statement sets an investment objective of preserving the long-term, real (inflation adjusted) value of invested assets, while providing access to a relatively stable stream of distributions in support of the Organization. These goals are expected to be achieved by means of diversified investments across and within multiple asset classes. Investment allocation target ranges are set at 50% - 70% for equities, 30% - 50% for fixed income, and 0% - 15% for alternative investments. Performance is assessed on a regular basis against benchmarks, and evaluated over a long-term investment horizon. The Organization retains an investment advisor to assist the Investment Committee with implementation of the Policy, including asset allocation, selection of investment managers, and performance monitoring and evaluation.

Generally accepted accounting principles establishes a fair value hierarchy which prioritizes the inputs to valuation techniques used to measure the fair value. The three levels of the fair value hierarchy are described as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities where the organization has the ability to access at the measurement date;

Level 2 – Significant other observable inputs other than quoted prices included in level 1, which are observable for the asset or liability, either directly or indirectly (i.e. quoted prices in inactive markets, broker or dealer quotations, or alternative pricing sources with reasonable levels of price transparency);

Level 3 – Unobservable inputs are used to the extent that observable inputs are unavailable due to little, if any, market activity for the asset or liability. Unobservable inputs are developed based on the best information available, which might include the organization's own data that reflects assumptions that market participants would use in pricing the asset or liability.

UNITED WAY OF SOUTHEASTERN CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS
AS OF JUNE 30, 2018

3. INVESTMENTS (Continued)

The following table sets forth by level, within the fair value hierarchy, the investments' fair values as June 30, 2018:

	<u>Fair Value</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Cash	\$ 89,183	\$ 89,183		
Fixed Income	738,751	738,751		
Equities	2,664,012	2,664,012		
Government Securities	498,173	498,173		
Alternative Investment	(2,567)	(2,567)		
Investments	<u>\$3,987,552</u>	<u>\$3,987,552</u>		
Beneficial Interest in Perpetual Trust	\$ 149,353		\$ 149,353	
Beneficial Interest in assets held by Community Foundation	\$ 164,794			\$ 164,794

4. LAND, BUILDING AND EQUIPMENT

A summary of land, building, and equipment is as follows:

Land and building	\$ 2,832,422
Equipment and vehicle	607,863
	<u>3,440,285</u>
Accumulated Depreciation	(1,709,044)
	<u>\$ 1,731,241</u>

5. BENEFICIAL INTEREST IN ASSETS HELD BY COMMUNITY FOUNDATION

The Community Foundation of Southeastern Connecticut and the United Way of Southeastern Connecticut, Inc. entered into an agreement dated November 22, 1993, which created the United Way Fund (the Fund). The Fund is co-mingled and invested with the Community Foundation's pool of assets. The Fund is subject to the Community Foundation's investment guidelines and spending rule and is restricted to benefit the United Way of Southeastern Connecticut, Inc.

The funds were deposited into the Community Foundation's pool of assets. The United Way's contributions through 2018 were \$117,083. The market value of the Fund at June 30, 2018, was \$164,794.

6. MORTGAGE PAYABLE

Mortgage note payable in monthly installments of \$3,941. Interest rate is a five year adjustable with a current rate of 4.06%. The mortgage is due in full in 2023. The mortgage is secured by real estate of the Organization at 283 Stoddards Wharf Road, Gales Ferry, CT with a net book value of \$884,431.

\$ 226,085

UNITED WAY OF SOUTHEASTERN CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS
AS OF JUNE 30, 2018

6. MORTGAGE PAYABLE (Continued)

Maturities on long-term debt are as follows:

2019	\$ 38,925
2020	40,535
2021	42,212
2022	43,958
2023	45,776
Thereafter	14,679
	<u>\$ 226,085</u>

7. TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes or periods:

2017 Campaign	\$ 1,925,802
Food Policy	13,937
End Homelessness Fund	28,727
Labor Relations	11,675
Community Coalition for Children	17,888
Permanent Fund Appreciation	21,693
	<u>\$ 2,019,722</u>

8. BOARD DESIGNATED NET ASSETS

Smith Fund

Mr. & Mrs. Laurence Smith's initial contribution to the United Way Pooled Income Fund was \$15,000 which was made in 1990. From 1997 to 2006, they contributed an additional \$1.5 million to this fund. In the fall of 2006, Mr. & Mrs. Smith renounced their right to the interest income in this fund which gives United Way the control over this fund. At the end of 2006, the trust fund was officially transferred to United Way and was named the Smith Fund.

Dorothy Hunter Fund

In 1990, the United Way received \$514,000 from the Estate of Dorothy R. Hunter. There were no restrictions on the fund. In 1993, United Way transferred \$114,000 out of this fund to the Community Foundation of Southeastern CT to establish an endowment fund.

Gilman Fund

Mrs. Edna G. Gilman was an active supporter of United Way starting in 1962. Her services to United Way ranged from Allocation Committee member to United Way Board Chair. In recognizing Mrs. Gilman's services to this community, the Gilman Fund was established in her memory.

UNITED WAY OF SOUTHEASTERN CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS
AS OF JUNE 30, 2018

8. BOARD DESIGNATED NET ASSETS (Continued)

Heritage Fund

This is a memorial fund. United Way receives donations from the public in memory of their loved ones and the funds are used at the discretion of the Board.

The above Funds are intended to support the following purposes, as well as any others that may be identified and approved by the Board of Directors:

- providing financial stability during times when expenses exceed revenue, but are not intended to support normal operating expenses on an ongoing basis;
- funding the cost of capital expenditure projects, such as the addition or replacement of major equipment and vehicles and the renovation or modification of facilities; and
- funding of special programs, as identified and approved by the Board, to address an immediate and urgent need that cannot be covered within the approved operating budget.

9. PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets consist of the following funds:

Smyser Perpetual Trust	\$ 149,353
General Endowment	<u>48,209</u>
	<u>\$ 197,562</u>

10. CONTRIBUTIONS

Contributions valued at \$151,175 were collected through special fund raising activities. These fund raisers are independent of the United Way's Annual Campaign and include contributions for the food center, project warm-up, loaned employees fund, and various other projects.

A substantial number of volunteers have donated significant amounts of their time in the Organization's program services and in its fund raising campaigns, however, only those services meeting the criteria for recording were included in the Statement of Activities.

UNITED WAY OF SOUTHEASTERN CONNECTICUT, INC.
NOTES TO FINANCIAL STATEMENTS
AS OF JUNE 30, 2018

11. DIRECT PROGRAMS

Direct Programs supported the following community needs:

End Homeless	\$ 257,717
Hurricane Disaster Relief	59,000
Working City Challenge	9,434
Project Warm-Up	21,148
Fiduciary programs	76,648
CT ALICE	2,500
Individual Development Account	7,000
Other Community Programs	446
Labor Relations Fund	15,051
Day of Caring	7,121
	<u>\$ 456,065</u>

12. FOOD CENTER

The food center received 1,881,013 pounds of food in 2018. The estimated value of those items recorded in the financial statements is \$3,209,825. The Organization uses the Feeding America's price per pound to calculate the value of the donated food.

UNITED WAY OF SOUTHEASTERN CONNECTICUT, INC.
SCHEDULE OF DESIGNATIONS AND ALLOCATIONS TO AGENCIES
FOR THE YEAR ENDED JUNE 30, 2018

	<u>Targeted Care Designation</u>	<u>Designations Through United Way</u>	<u>Allocations</u>	<u>Total</u>
Alliance for Living	\$ 95	\$ 1,619	\$ 63,371	\$ 65,085
American Red Cross	-	-	30,000	30,000
ARC/New London County	95	4,179	43,584	47,858
Catholic Charities	1,579	12,227	140,847	154,653
Child and Family Agency	1,656	3,034	351,327	356,017
Connecticut Legal Services	95	338	29,849	30,282
Covenant Shelter	579	2,407	48,647	51,633
Drop-In Learning Center	1,466	581	69,785	71,832
Jewish Federation	674	1,184	9,401	11,259
Madonna Place	190	14,278	108,138	122,606
Martin House	579	4,744	115,219	120,542
Opportunities Industrialization Center	4,050	915	149,476	154,441
Pawcatuck Neighborhood Center	1,253	12,919	33,939	48,111
Riverfront Children's Center	733	2,820	126,368	129,921
Safe Futures	2,701	7,993	156,114	166,808
S.C.A.D.D	1,090	6,601	73,825	81,516
Sound Community Services	95	-	38,734	38,829
Thames River Community Service	810	13,014	60,706	74,530
T.V.C.C.A.	828	2,008	23,713	26,549
United Community and Family Services	380	1,437	328,833	330,650
United Cerebral Palsy	810	2,001	16,312	19,123
United Way 2-1-1	-	-	50,000	50,000
Youth Programs of Southeastern Connecticut	-	-	57,000	57,000
Visiting Nurses Assoc. of Southeastern Connecticut	190	5,362	112,065	117,617
Designations to Other Organizations	-	117,297	-	117,297
TOTAL	<u>\$ 19,948</u>	<u>\$ 216,958</u>	<u>\$ 2,237,253</u>	<u>\$ 2,474,159</u>

See notes to financial statements.

UNITED WAY OF SOUTHEASTERN CONNECTICUT, INC.
SCHEDULE OF CHANGES IN BOARD DESIGNATED NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2018

	Balance July 1, 2017	Allocations/ Transfers from Other Funds (Net)	Realized Gain(loss)	Unrealized Gain(loss)	Investment Income and Donations	Direct Fund Expenses	Balance June 30, 2018
BOARD DESIGNATED NET ASSETS (note 8)							
Smith Fund	\$ 2,741,070	\$ (56,846)	\$ (17,436)	\$ 125,537	\$ 73,887	\$ 27,446	\$ 2,838,766
Dorothy Hunter Fund	814,249	(15,124)	(4,868)	35,053	20,632	7,664	842,278
Capital Expenditures Fund	103,131	71,889	-	-	-	118,745	56,275
Gilman Fund	49,993	81	(299)	2,149	1,264	470	52,718
Heritage Fund	26,828	-	-	-	-	-	26,828
Interest in Assets held by Community Fdn	158,914	-	-	5,881	-	-	164,795
TOTAL	\$ 3,894,185	\$ -	\$ (22,603)	\$ 168,620	\$ 95,783	\$ 154,325	\$ 3,981,660

See notes to financial statements.